

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re application of:

Ronald D. HALLIBURTON et al

Appl. No. 10/777,770

Confirmation No. 2955

For: Solitaire Game Played Over the
Internet with Features to Extend
Play

Art Unit: 3714

Examiner: J. Skaarup

Atty. Docket No. 36888-201052

Customer No.

26694

PATENT TRADEMARK OFFICE

DECLARATION OF MR. JACK PEARSON

I, Jack Pearson, declare and state the following:

1. I am the president of Tournament Games Inc., a corporation organized under the laws of Tennessee and which is located at 107 W. High Street, Lebanon TN 37087
2. Mr. Ron Halliburton and I developed the game concepts and game structure that has been implemented in the Tournament Solitaire 2000 game which is a commercial embodiment of the above-referenced invention.
3. Since the launch of the product, the Tournament Solitaire 2000 game has been the most popular game in terms of play and has earned the most revenue for the company.
4. On information and belief, one of the reasons for the success of the game is that players immediately understand the game concept and are comfortable with the play of the game because it is based upon a well-known solitaire game.
5. The Tournament Solitaire game has been commercially successful for the company. As reflected by the following chart, the game has earned significant revenue and profits since its launch in 2000. The total expenses column reflects the payout for tournaments winners and advertising and other corporate expenses. The Gross profit column reflects the revenue earned from the Tournament Solitaire 2000 less the payouts for the tournaments.

Year	Tournament Games, Inc., total income	Tournament Games, Inc., total expenses	Total Advertising Expenses, (all games)	Number of Tournament Solitaire 2000 games played	Gross revenue from Tournament Solitaire 2000	Gross profit from Tournament Solitaire 2000
2001				10,035,013		197,313
2002	547,514.99	466,054	28,397	5,046,397		267,730
2003	708,750.07	590,621	63,007	5,507,119		318,373
2004					1,404,236	321,885

6. In 2005 the Tournament Solitaire 2000 game continues to make strong sales and profits. The game is responsible for approximately 40% of all revenues for the company and it routinely earns approximately twice as much as the second place game for the company. For the first quarter of 2005 the game continued to earn approximately \$5,000 to \$6,000 in profits per week.

7. The Tournament Solitaire 2000 game was developed for less than \$200,000.00, and accordingly, the venture has already generated a significant return on our investment. In addition, profits and revenues for the Tournament Solitaire 2000 game continue to grow without the significant advertising expenditures.

I swear under penalty of perjury that the foregoing is true and correct to the best of my knowledge.

8/9/2005
Date

Jack Pearson
Mr Jack Pearson
Tournament Games